

KPFA BUDGET FY 2008

| | Oct-07 | Nov-07 | Dec-07 | Jan-08 | Feb-08 | Mar-08 | Apr-08 | May-08 | Jun-08 | Jul-08 | Aug-08 | Sep-08 | Budget FY 08 | Actuals May FY07 w/forecast | Audit ACTUAL FY 06 |
|---|----------------|-----------------|-----------------|------------------|----------------|----------------|-----------------|----------------|----------------|----------------|-----------------|----------------|------------------|-----------------------------|--------------------|
| SUMMARY | | | | | | | | | | | | | | | |
| INCOME | | | | | | | | | | | | | | | |
| LISTENER SUPPORT | 531,746 | 156,046 | 206,754 | 75,000 | 515,303 | 318,152 | 176,953 | 483,533 | 260,164 | 270,419 | 152,383 | 88,361 | 3,234,813 | 3,390,065 | 3,941,317 |
| MAJOR DONATIONS /Bequests /Planned Giving | 10,000 | - | - | 10,000 | 140,000 | - | - | 60,000 | - | - | - | 140,000 | 360,000 | 329,166 | 266,012 |
| MATCHING GIFTS-CORPORATE | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 15,000 | 10,525 | 14,691 |
| INTEREST/OTHER | 5,958 | 5,958 | 5,658 | 5,958 | 5,958 | 5,958 | 5,958 | 5,958 | 6,108 | 5,508 | 5,658 | 5,958 | 70,592 | 60,033 | 37,497 |
| RENTAL INCOME | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 24,000 | - | - |
| COMMUNITY EVENTS | - | 21,600 | - | - | 8,400 | - | 5,000 | - | - | - | - | - | 35,000 | 30,425 | - |
| CRAFTS FAIR | 106,326 | 9,831 | 57,400 | 4,543 | - | - | - | - | - | - | - | - | 178,100 | 165,223 | 200,567 |
| GRANTS INCOME - TEMP RESTRICTED | 85,000 | - | - | - | - | - | - | - | - | - | - | - | 85,000 | 35,249 | - |
| GRANTS INCOME CSG | 37,705 | 37,705 | 37,705 | 37,705 | 37,705 | 37,705 | 37,705 | 37,705 | 37,700 | 37,700 | 37,700 | 37,700 | 452,440 | 456,424 | 364,265 |
| GRANTS INCOME (Mateel Toxics fund) | 15,000 | - | - | 20,000 | - | - | 20,000 | - | - | 15,000 | - | - | 70,000 | 70,000 | - |
| SCA-CONTRACT MAINT. | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL INCOME | 794,984 | 234,390 | 310,766 | 156,456 | 710,616 | 365,064 | 248,866 | 590,446 | 307,221 | 331,876 | 198,991 | 275,269 | 4,524,945 | 4,547,110 | 4,824,349 |
| EXPENSES | | | | | | | | | | | | | | | |
| SALARIES & RELATED | 191,675 | 187,616 | 192,751 | 186,305 | 192,098 | 188,726 | 188,581 | 192,464 | 188,691 | 190,027 | 188,296 | 222,600 | 2,309,829 | 2,506,766 | 2,326,777 |
| ADMINISTRATIVE | 66,207 | 34,877 | 46,485 | 30,307 | 28,302 | 39,305 | 50,387 | 33,567 | 29,093 | 32,930 | 36,095 | 30,403 | 457,957 | 611,733 | 831,039 |
| PROGRAMMING | 25,277 | 29,845 | 26,645 | 22,370 | 22,820 | 22,520 | 25,924 | 26,274 | 26,934 | 24,324 | 20,524 | 20,624 | 294,081 | 258,145 | 211,337 |
| DEVELOPMENT | 38,723 | 45,331 | 38,924 | 12,327 | 63,486 | 47,229 | 59,572 | 67,033 | 42,799 | 35,468 | 28,935 | 9,519 | 489,346 | 368,773 | 435,134 |
| COMMUNITY EVENTS | 47,416 | 14,744 | 46,895 | 7,245 | 3,800 | - | 1,150 | - | - | - | - | - | 121,250 | 159,847 | - |
| TOTAL OPERATING EXPENSES | 369,298 | 312,414 | 351,699 | 258,553 | 310,505 | 297,779 | 325,614 | 319,337 | 287,516 | 282,749 | 273,850 | 283,146 | 3,672,463 | 3,905,264 | 3,804,287 |
| EXCESS OPERATING INCOME or <EXPENSE> BEFORE Central Services | 425,686 | (78,024) | (40,933) | (102,097) | 400,111 | 67,285 | (76,749) | 271,108 | 19,705 | 49,127 | (74,859) | (7,877) | 852,482 | 641,846 | |
| CENTRAL ADMIN. SERVICES (@ 20% of Listener Support Revs) | 106,349 | 31,209 | 41,351 | 15,000 | 103,061 | 63,630 | 35,391 | 96,707 | 52,033 | 54,084 | 30,477 | 17,672 | 646,963 | 659,271 | 694,160 |
| TOTAL OPERATING EXPENSES INCLUDING CENTRAL SERVICES | 475,648 | 343,623 | 393,050 | 273,553 | 413,566 | 361,410 | 361,005 | 416,044 | 339,549 | 336,833 | 304,327 | 300,818 | 4,319,425 | 4,564,535 | 4,498,447 |

| | | | | | | | | | | | | | | | |
|-------------------------------------|----------------|------------------|-----------------|------------------|----------------|--------------|------------------|----------------|-----------------|----------------|------------------|-----------------|----------------|-----------------|---------|
| NET EXCESS INCOME (EXPENSES) | 319,337 | (109,233) | (82,284) | (117,097) | 297,050 | 3,655 | (112,139) | 174,402 | (32,328) | (4,957) | (105,336) | (25,550) | 205,520 | (17,425) | 325,902 |
|-------------------------------------|----------------|------------------|-----------------|------------------|----------------|--------------|------------------|----------------|-----------------|----------------|------------------|-----------------|----------------|-----------------|---------|

| | | | | | | | | | | | | | | | |
|-------------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--------------|----------|
| HEADCOUNT FTE's: | | | | | | | | | | | | | | 41.10 | - |
|-------------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--------------|----------|

"CASH & CAPITAL":

| |
|-----------------------|
| CAPITAL BUDGET |
|-----------------------|

| | | | | | | | | | | | | | | | |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|------------------|------------------|
| Surplus Prior Year (to get to 1 Mo Op Surplus) | | | | | | | | | | | | | | (74,000) | (322,137) |
| 3200 Legal expense - Special NO Assessments | | | | | | | | | | | | | | - | - |
| 1420 Transmitter Equipment | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 15,000 | 40,889 |
| 1350 Computer Equipment | 700 | 700 | 700 | 700 | 700 | 700 | 700 | 700 | 600 | 600 | 600 | 600 | 600 | 8,000 | 9,735 |
| 1330-1410 Equipment | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 14,400 | 10,000 |
| 1510 Capital (Building)Improvements | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 36,000 | 40,350 |
| Contingency (Legal/Capital) | 4,667 | 4,667 | 4,667 | 4,667 | 4,667 | 4,667 | 4,667 | 4,667 | 4,666 | 4,666 | 4,666 | 4,666 | 4,666 | 56,000 | 100,000 |
| Mortgage | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 2,276 |
| 1290 Debt Retirement (Cash In) | (532) | (156) | (207) | (75) | (515) | (318) | (177) | (484) | (260) | (270) | (152) | (88) | (3,235) | (6,846) | |
| NET "CASH & CAPITAL" | 10,285 | 10,661 | 10,610 | 10,742 | 10,302 | 10,499 | 10,640 | 10,333 | 10,456 | 10,446 | 10,564 | 10,628 | 52,165 | (125,733) | |

| | | | | | | | | | | | | | | |
|--|----------------|------------------|-----------------|------------------|----------------|----------------|------------------|----------------|-----------------|-----------------|------------------|-----------------|----------------|----------------|
| NET SURPLUS \ <DEFICIT> Before Depreciation | 309,052 | (119,894) | (92,894) | (127,839) | 286,748 | (6,844) | (122,779) | 164,068 | (42,783) | (15,403) | (115,900) | (36,177) | 153,355 | 108,308 |
|--|----------------|------------------|-----------------|------------------|----------------|----------------|------------------|----------------|-----------------|-----------------|------------------|-----------------|----------------|----------------|

DETAIL INCOME

| | Fall Drive | | Winter Drive | | Spring Drive | | Summer Mini Dr | | | | | | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|------------------|------------------|
| 5000 LISTENER SUPPORT | 531,746 | 156,046 | 206,754 | 75,000 | 515,303 | 318,152 | 176,953 | 483,533 | 260,164 | 270,419 | 152,383 | 88,361 | 3,234,813 | 3,390,065 | 3,941,317 |
| 5001 MAJOR DONATIONS /Bequests /Planned Giving | 10,000 | - | - | 10,000 | 140,000 | - | - | 60,000 | - | - | - | 140,000 | 360,000 | 329,166 | 266,012 |
| 5020 MATCHING GIFTS-CORPORATE | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 15,000 | 10,525 | 14,691 |
| 5600 INTEREST/OTHER INCOME (workstudy offset from UCB) | 5,958 | 5,958 | 5,658 | 5,958 | 5,958 | 5,958 | 5,958 | 5,958 | 6,108 | 5,508 | 5,658 | 5,958 | 70,592 | 60,033 | 37,497 |
| 5660 RENTAL INCOME [Pacifica rent] | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 24,000 | 0 | |
| 5750 COMMUNITY EVENTS | - | 21,600 | - | - | 8,400 | - | 5,000 | - | - | - | - | - | 35,000 | 30,425 | - |
| 5760 CRAFTS FAIR | 106,326 | 9,831 | 57,400 | 4,543 | - | - | - | - | - | - | - | - | 178,100 | 165,223 | 200,567 |
| 5800 GRANTS INCOME - TEMP RESTRICTED | 85,000 | - | - | - | - | - | - | - | - | - | - | - | 85,000 | 35,249 | |
| 5801 GRANTS INCOME CPB/CSG | 37,705 | 37,705 | 37,705 | 37,705 | 37,705 | 37,705 | 37,705 | 37,705 | 37,700 | 37,700 | 37,700 | 37,700 | 452,440 | 456,424 | 364,265 |
| 5805 GRANTS INCOME (Mateel Toxics fund) | 15,000 | - | - | 20,000 | - | - | 20,000 | - | - | 15,000 | - | - | 70,000 | 70,000 | |
| 5900 SCA-CONTRACT MAINT. | - | - | - | - | - | - | - | - | - | - | - | - | - | - | |
| TOTAL INCOME | 794,984 | 234,390 | 310,766 | 156,456 | 710,616 | 365,064 | 248,866 | 590,446 | 307,221 | 331,876 | 198,991 | 275,269 | 4,524,945 | 4,547,110 | 4,824,349 |

EXPENSES

SALARIES AND RELATED EXP.

| | | | | | | | | | | | | | | | |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|--|
| Salary Reduction Contingency | (11,923) | (11,923) | (11,923) | (11,923) | (11,923) | (11,923) | (11,923) | (11,923) | (11,923) | (11,923) | (11,923) | (11,923) | (143,076) | | |
| General & Administrative - Gross Salaries | 21,455 | 21,455 | 21,455 | 21,455 | 21,455 | 21,455 | 21,491 | 21,491 | 21,491 | 21,491 | 21,491 | 21,491 | 257,681 | 262,000 | |
| Programming - Gross Salaries | 88,636 | 88,636 | 88,366 | 88,726 | 88,629 | 88,629 | 88,873 | 88,883 | 88,973 | 88,523 | 88,613 | 88,883 | 1,064,371 | 1,086,050 | |

| | | | | | | | | | | | | | | | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|------------------|------------------|
| Fund Raising & Development - Gross Salaries | 26,152 | 22,467 | 26,968 | 21,018 | 24,552 | 21,018 | 21,038 | 24,572 | 21,038 | 22,708 | 21,038 | 21,038 | 273,603 | 268,500 | |
| Operations - Gross Salaries | 17,960 | 17,940 | 17,940 | 17,940 | 17,790 | 17,790 | 17,815 | 17,815 | 17,815 | 17,815 | 17,815 | 17,815 | 214,253 | 216,400 | |
| 6000 TOTAL GROSS SALARIES | 142,280 | 138,576 | 142,806 | 137,216 | 140,504 | 136,970 | 137,294 | 140,839 | 137,394 | 138,614 | 137,034 | 137,304 | 1,666,832 | 1,832,950 | 1,761,084 |
| 6100 FICA TAXES | 11,797 | 11,513 | 11,837 | 11,409 | 11,661 | 11,390 | 11,415 | 11,686 | 11,423 | 11,516 | 11,395 | 11,416 | 138,458 | 140,039 | 163,600 |
| 6101 SUI TAXES | 2,930 | 2,859 | 2,940 | 2,834 | 2,896 | 2,829 | 2,835 | 2,902 | 2,837 | 2,860 | 2,830 | 2,835 | 34,388 | 39,649 | |
| 6102 PENSION CONTRIBUTIONS | - | - | - | - | - | - | - | - | - | - | - | 34,008 | 34,008 | 34,887 | |
| 6103 403B CONTRIBUTIONS | 3,050 | 3,050 | 3,050 | 3,050 | 3,050 | 3,050 | 3,050 | 3,050 | 3,050 | 3,050 | 3,050 | 3,050 | 36,600 | 28,800 | - |
| 6200 HEALTH BENEFITS | 27,253 | 27,253 | 27,253 | 27,431 | 30,372 | 30,372 | 30,372 | 30,372 | 30,372 | 30,372 | 30,372 | 30,372 | 352,163 | 359,164 | 352,019 |
| 6201 CHILD CARE | 750 | 750 | 750 | 750 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 11,000 | 9,600 | |
| 6300 CONSULTANTS | 3,615 | 3,615 | 4,115 | 3,615 | 2,615 | 3,115 | 2,615 | 2,615 | 2,615 | 2,615 | 2,615 | 2,615 | 36,380 | 61,677 | 50,074 |
| 6305 CONSULTANT RELATED EXPENSES | - | - | - | - | - | - | - | - | - | - | - | - | - | - | |
| TOTAL SAL. & RELATED | 191,675 | 187,616 | 192,751 | 186,305 | 192,098 | 188,726 | 188,581 | 192,464 | 188,691 | 190,027 | 188,296 | 222,600 | 2,309,829 | 2,506,766 | 2,326,777 |
| ADMINISTRATIVE EXPENSES | | | | | | | | | | | | | | | |
| 6500 TELEPHONE | 3,400 | 3,400 | 3,400 | 3,400 | 3,400 | 3,400 | 3,400 | 3,400 | 3,400 | 3,400 | 3,400 | 3,400 | 40,800 | 34,398 | 65,555 |
| 6501 TELEPHONE RADIO LINES | 1,570 | 1,570 | 1,520 | 1,520 | 1,520 | 1,520 | 1,670 | 1,770 | 1,570 | 1,520 | 1,570 | 1,570 | 18,890 | 18,309 | - |
| 6510 POSTAGE-REGULAR | 280 | 280 | 280 | 280 | 280 | 280 | 280 | 280 | 280 | 280 | 280 | 280 | 3,360 | 3,769 | 5,279 |
| 6511 POSTAGE-MESSENGER | 175 | 175 | 175 | 175 | 175 | 175 | 175 | 175 | 175 | 175 | 175 | 175 | 2,100 | 1,596 | - |
| 6520 ASSOCIATIONS/PERIODICAL | 3,640 | 20 | 108 | 75 | 20 | 683 | 525 | 20 | 108 | 575 | 20 | 333 | 6,127 | 6,406 | 8,583 |
| 6530 PROFESSIONAL SVCS/LEGAL | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 36,000 | 169,647 | 392,322 |
| 6531 INSURANCE | - | - | - | - | - | 10,000 | - | - | - | - | - | - | 10,000 | 9,184 | 5,846 |
| 6570 BANK/FINANCE CHARGES | 10,068 | 2,212 | 17,212 | 1,512 | 2,237 | 2,262 | 14,562 | 1,112 | 2,137 | 2,712 | 10,212 | 2,487 | 68,725 | 64,732 | 75,497 |
| 6571 CONFERENCES/TRAINING | 1,117 | 417 | 417 | 417 | 1,617 | 417 | 567 | 417 | 616 | 416 | 416 | 416 | 7,250 | 6,582 | 2,111 |
| 6580 TRAVEL | - | - | - | 2,250 | 500 | 2,250 | 2,750 | 2,850 | 1,500 | - | - | - | 12,100 | 20,573 | 14,359 |
| 6581 TRAVEL-LOCAL | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 4,800 | 0 | - |
| 6582 VEHICLE REPAIR/MAINTENANCE | - | - | - | - | - | - | - | - | - | - | - | - | - | 0 | - |
| 6590 TRAVEL-NAT'L BOARD MTGS | - | - | 1,000 | 500 | - | - | 1,500 | - | 1,000 | - | - | 700 | 4,700 | 1,250 | 6,514 |
| 6591 LOCAL STATION BOARD | 348 | 348 | 348 | 348 | 348 | 348 | 348 | 848 | 347 | 347 | 347 | 847 | 5,170 | 4,938 | |
| 6595 LSB ELECTIONS | 19,030 | 2,030 | 2,030 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 23,090 | 67,075 | 10,606 |
| 6600 OFFICE SUPPLIES | 1,125 | 1,125 | 1,125 | 1,125 | 1,125 | 1,125 | 1,125 | 1,125 | 1,125 | 1,125 | 1,125 | 1,125 | 13,500 | 14,973 | 8,206 |
| 6610 STUDIO/OFFICE RENT | 310 | 310 | 310 | 310 | 310 | 310 | 310 | 310 | 310 | 310 | 310 | 310 | 3,720 | 9,206 | - |
| 6620 PROPERTY/SALES TAXES | - | 5,625 | 960 | - | - | - | 5,625 | - | - | - | - | - | 12,210 | 1,831 | 4,133 |
| 6630 TOWER RENT | 420 | 420 | 420 | 420 | 420 | 420 | 420 | 420 | 420 | 420 | 420 | 420 | 5,040 | 1,440 | - |
| 6631 RENT & LEASE OF EQUIP. | 2,030 | 2,030 | 2,030 | 2,030 | 2,030 | 2,030 | 2,030 | 2,030 | 2,030 | 2,030 | 2,030 | 2,030 | 24,360 | 24,654 | 29,135 |
| 6640 UTILITIES | 2,775 | 1,750 | 2,350 | 1,700 | 1,825 | 1,750 | 2,325 | 2,000 | 2,475 | 2,150 | 2,675 | 2,200 | 25,975 | 28,809 | 69,137 |
| 6641 UTILITIES TOWER | 4,000 | 3,090 | 2,800 | 3,240 | 2,900 | 2,940 | 2,500 | 2,540 | 3,000 | 3,040 | 3,500 | 4,040 | 37,590 | 38,815 | |
| 6650 MAINTENANCE NON-TECHNICAL | 7,040 | 4,655 | 4,035 | 6,290 | 4,680 | 3,680 | 4,715 | 9,255 | 3,680 | 9,715 | 4,680 | 5,255 | 67,680 | 52,507 | 76,195 |
| 6660 OTHER ADMINISTRATIVE | 400 | 300 | 1,350 | 200 | 350 | 200 | 500 | 200 | 350 | 200 | 400 | 300 | 4,750 | 6,438 | 8,096 |
| 6662 PERSONNEL SEARCH/MOVING | 3,350 | 50 | 50 | 50 | 50 | 50 | 50 | 350 | 50 | 50 | 50 | 50 | 4,200 | 618 | - |
| 6664 RENTAL PROPERTY EXP. | 420 | 210 | 280 | 210 | 260 | 210 | 255 | 210 | 240 | 210 | 230 | 210 | 2,945 | 5,219 | 3,000 |
| 6665 COMPUTER MAINTENANCE | 675 | 675 | 675 | 675 | 675 | 675 | 675 | 675 | 675 | 675 | 675 | 675 | 8,100 | 14,260 | 43,104 |
| 6666 APPRENTICE PROGRAM EXPENSE | 635 | 785 | 210 | 180 | 180 | 1,180 | 680 | 180 | 205 | 180 | 180 | 180 | 4,775 | 4,504 | 3,361 |
| TOTAL ADMINISTRATIVE | 66,207 | 34,877 | 46,485 | 30,307 | 28,302 | 39,305 | 50,387 | 33,567 | 29,093 | 32,930 | 36,095 | 30,403 | 457,957 | 611,733 | 831,039 |

| | | | | | | | | | | | | | | | | |
|-----------------------------|--------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|
| PROGRAMMING EXPENSES | | | | | | | | | | | | | | | | |
| 6670 | NEWS SERVICES | 2,375 | 3,375 | 7,075 | 2,450 | 2,450 | 2,450 | 2,450 | 2,450 | 2,450 | 2,450 | 2,450 | 2,450 | 34,875 | 31,705 | 36,408 |
| 6671 | NEWS DEPARTMENT | - | - | - | - | - | - | - | - | - | - | - | - | - | 0 | - |
| 6673 | SATELLITE INTERCONNECT | 530 | 7,630 | 530 | 530 | 530 | 530 | 530 | 530 | 530 | 530 | 530 | 530 | 13,460 | 15,560 | 12,600 |
| 6680 | MAINTENANCE TECHNICAL | 3,232 | 1,000 | 250 | 250 | 1,000 | 1,750 | 1,000 | 250 | 250 | 250 | 250 | 250 | 9,732 | 8,999 | |
| 6681 | MAINTENANCE ENGINEER | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 3,000 | 1,630 | |
| 6690 | PRE-RECORDED MATERIAL | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 3,000 | 600 | |
| 6694 | PROGRAMMING SERVICES | - | - | - | - | - | - | - | - | - | - | - | - | - | 0 | |
| 6695 | FOLIO - PRINTING | - | - | - | - | - | - | - | - | - | - | - | - | - | 0 | |
| 6696 | FOLIO - POSTAGE | - | - | - | - | - | - | - | - | - | - | - | - | - | 0 | |
| 6697 | FOLIO - MAILING SERVICE | - | - | - | - | - | - | - | - | - | - | - | - | - | 0 | |
| 6698 | WEB SITE EXPENSES | 2,320 | 2,270 | 2,220 | 2,320 | 2,270 | 2,220 | 2,324 | 2,474 | 3,634 | 2,274 | 2,224 | 2,324 | 28,874 | 29,053 | |
| 6700 | TAPES & SUPPLIES | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 4,200 | 4,297 | 5,561 |
| 6701 | OTHER PROGRAMMING | 1,820 | 570 | 570 | 1,820 | 570 | 570 | 2,120 | 570 | 570 | 1,820 | 570 | 570 | 12,140 | 4,371 | 14,341 |
| 6702 | NPPAG/FSRN | 12,920 | 12,920 | 12,920 | 12,920 | 12,920 | 12,920 | 12,920 | 12,920 | 12,920 | 12,920 | 12,920 | 12,920 | 155,040 | 152,746 | 138,220 |
| 6703 | SPECIAL PROGRAMMING | 1,000 | 1,000 | 2,000 | 1,000 | 2,000 | 1,000 | 3,500 | 6,000 | 5,500 | 3,000 | 500 | 500 | 27,000 | 1,523 | 260 |
| 6806 | NON-OPERATING GRANT EXPENSES | 230 | 230 | 230 | 230 | 230 | 230 | 230 | 230 | 230 | 230 | 230 | 230 | 2,760 | 7,661 | 3,947 |
| TOTAL PROGRAMMING | | 25,277 | 29,845 | 26,645 | 22,370 | 22,820 | 22,520 | 25,924 | 26,274 | 26,934 | 24,324 | 20,524 | 20,624 | 294,081 | 258,145 | 211,337 |
| DEVELOPMENT EXPENSES | | | | | | | | | | | | | | | | |
| 6710 | PRINTING-REGULAR | 1,140 | - | - | 1,450 | 455 | 650 | - | 700 | - | 1,765 | - | - | 6,160 | 7,055 | |
| 6712 | PRINTING - SUBSCRIPTIONS | 1,556 | 2,876 | 1,486 | 966 | 1,936 | 1,006 | 276 | 1,126 | 596 | 2,761 | 126 | 151 | 14,860 | 9,237 | 16,509 |
| 6720 | FUNDRAISING TRAVEL | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 120 | 75 | |
| 6721 | TELEMARKETING EXPENSE | - | - | - | - | - | - | 13,950 | 9,300 | - | - | - | - | 23,250 | 19,140 | |
| 6730 | CAGING COSTS (subscriptn svcs) | 3,040 | 2,740 | 2,920 | 2,518 | 3,100 | 2,140 | 2,020 | 3,376 | 2,020 | 2,680 | 2,020 | 2,048 | 30,622 | 29,362 | |
| 6732 | POSTAGE-RENEWALS | 6,794 | 1,054 | 1,054 | 1,054 | 6,384 | 1,054 | 1,054 | 9,254 | 1,054 | 4,744 | 1,054 | 1,054 | 35,608 | 25,499 | - |
| 6733 | MAILING SERVICES-RENEWALS | 868 | 868 | 868 | 868 | 868 | 868 | 868 | 868 | 868 | 868 | 868 | 868 | 10,416 | 12,542 | |
| 6735 | SUBS-POSTAGE DUE | 303 | 113 | 93 | 126 | 288 | 93 | 113 | 419 | 93 | 248 | 93 | 139 | 2,121 | 212 | |
| 6740 | SUBSCRIPTIONS SUPPLIES | 1,625 | - | - | - | 2,500 | - | - | 1,125 | - | - | - | - | 5,250 | 5,943 | |
| 6742 | COMPUTER SUPPLIES | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 300 | 0 | |
| 6750 | PREMIUMS | 18,746 | 18,746 | 9,478 | 210 | 21,003 | 21,003 | 10,607 | 18,033 | 18,033 | 16,250 | 7,339 | 3,775 | 163,221 | 163,997 | 275,491 |
| 6751 | FUND DRIVE EXPENSES | 317 | - | - | - | 317 | - | - | 317 | - | 317 | - | - | 1,268 | 2,500 | |
| 6752 | PREMIUM-SHIPPING/PACKAGING | 4,200 | 4,200 | 2,100 | - | 3,900 | 3,900 | 1,950 | 6,000 | 6,000 | 5,700 | 2,700 | 1,350 | 42,000 | 19,562 | |
| 6760 | ADVERTISING/PROMOTION | - | 2,000 | - | - | 2,000 | - | 2,000 | - | 2,000 | - | 2,000 | - | 10,000 | 5,024 | 3,084 |
| 6771 | DIRECT MAIL-PRINTING | - | 6,000 | 9,900 | - | 6,000 | 7,800 | 6,000 | 7,800 | - | - | 6,000 | - | 49,500 | 28,574 | 135,161 |
| 6772 | DIRECT MAIL-POSTAGE | - | 6,600 | 10,890 | - | 6,600 | 8,580 | 6,600 | 8,580 | - | - | 6,600 | - | 54,450 | 23,827 | |
| 6780 | OTHER DEVELOPMENT | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 1,200 | 2,185 | 1,350 |
| 6781 | MAJOR DONOR EXPENSES | - | - | - | 5,000 | 8,000 | - | 14,000 | - | 12,000 | - | - | - | 39,000 | 14,039 | 3,539 |
| TOTAL DEVELOPMENT | | 38,723 | 45,331 | 38,924 | 12,327 | 63,486 | 47,229 | 59,572 | 67,033 | 42,799 | 35,468 | 28,935 | 9,519 | 489,346 | 368,773 | 435,134 |
| COMMUNITY EVENTS | | | | | | | | | | | | | | | | |
| 6790 | COMMUNITY EVENTS | 5,100 | 3,800 | - | - | 3,800 | - | 1,150 | - | - | - | - | - | 13,850 | 16,832 | |

| | | | | | | | | | | | | | | | |
|-----------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|------------------|------------------|
| 6791 CRAFTS FAIR | 42,316 | 10,944 | 46,895 | 7,245 | - | - | - | - | - | - | - | - | 107,400 | 143,015 | |
| TOTAL C/E | 47,416 | 14,744 | 46,895 | 7,245 | 3,800 | - | 1,150 | - | - | - | - | - | 121,250 | 159,847 | - |
| TOTAL EXPENSES | 369,298 | 312,414 | 351,699 | 258,553 | 310,505 | 297,779 | 325,614 | 319,337 | 287,516 | 282,749 | 273,850 | 283,146 | 3,672,463 | 3,905,264 | 3,804,287 |

NET INCOME <EXPENSE> B/F CENTRAL SERVICES **425,686** **(78,024)** **(40,933)** **(102,097)** **400,111** **67,285** **(76,749)** **271,108** **19,705** **49,127** **(74,859)** **(7,877)** **852,482** **641,846** **1,020,062**

| | | | | | | | | | | | | | | | |
|--|----------------|------------------|-----------------|------------------|----------------|--------------|------------------|----------------|-----------------|----------------|------------------|-----------------|----------------|-----------------|----------------|
| 6400 CENTRAL SERVICES | 106,349 | 31,209 | 41,351 | 15,000 | 103,061 | 63,630 | 35,391 | 96,707 | 52,033 | 54,084 | 30,477 | 17,672 | 646,963 | 659,271 | 694,160 |
| NET EXCESS INCOME <EXPENSES> (exc Depreciation) | 319,337 | (109,233) | (82,284) | (117,097) | 297,050 | 3,655 | (112,139) | 174,402 | (32,328) | (4,957) | (105,336) | (25,550) | 205,520 | (17,425) | 325,902 |

CAPITAL BUDGET

"CASH & CAPITAL"

| | | | | | | | | | | | | | | | |
|---|----------------|------------------|-----------------|------------------|----------------|----------------|------------------|----------------|-----------------|-----------------|------------------|-----------------|----------------|------------------|--------------|
| KPFA | | | | | | | | | | | | | | | |
| Surplus Prior Year (to get to 1 Mo Op Surplus) | | | | | | | | | | | | | (74,000) | (322,137) | Not on audit |
| 1290 LSB Fund raising consultant | - | - | - | - | - | - | - | - | - | - | - | - | - | 0 | |
| 1420 Transmitter Equipment (CPB matching grant for \$75K. \$25K back-up antenn: | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 15,000 | 41,533 | |
| 1350 Computer Equipment | 700 | 700 | 700 | 700 | 700 | 700 | 700 | 700 | 600 | 600 | 600 | 600 | 8,000 | 8,985 | |
| 1330-1410 Equipment | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 14,400 | 11,686 | |
| 1510 Capital (Building)Improvements | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 36,000 | 25,850 | |
| Contingency (Legal/Capital) | 4,667 | 4,667 | 4,667 | 4,667 | 4,667 | 4,667 | 4,667 | 4,667 | 4,666 | 4,666 | 4,666 | 4,666 | 56,000 | 25,000 | |
| Postage Actual | | | | | | | | | | | | | | 2,276 | |
| 1290 Debt Repayment (Cash In) | (532) | (156) | (207) | (75) | (515) | (318) | (177) | (484) | (260) | (270) | (152) | (88) | (3,235) | (13,594) | |
| NET "CASH & CAPITAL" | 10,285 | 10,661 | 10,610 | 10,742 | 10,302 | 10,499 | 10,640 | 10,333 | 10,456 | 10,446 | 10,564 | 10,628 | 52,165 | (220,401) | - |
| Net Excess Income (Expenses) | 309,052 | (119,894) | (92,894) | (127,839) | 286,748 | (6,844) | (122,779) | 164,068 | (42,783) | (15,403) | (115,900) | (36,177) | 153,355 | 202,976 | 325,902 |

Average monthly expenditures **306,039** **325,439**