

	Oct-07	Nov-07	Dec-07	Jan-08	Total Actual	Budget
	Actual MTD	Actual MTD	Actual MTD	Actual MTD	YTD Jan08	YTD Jan08
<u>INCOME</u>						
Listener Support	398,492	349,487	88,113	131,842	967,934	969,546
Donations	66,250	42,778	8,748	23,802	141,578	20,000
Corporate Match	1,565	1,228	390	5,400	8,583	5,000
Interest Income	4,270	4,327	4,613	3,247	16,457	23,532
Community Events	1,865	3,415	718	630	6,628	21,600
Crafts Fair Income	38,328	9,907	69,278	5,344	122,857	178,100
Grants Income	0	0	10,000	10,000	20,000	120,000
CPB Grant	30,413	30,413	30,414	30,413	121,653	150,820
TOTAL INCOME	541,183	441,555	212,274	210,678	1,405,690	1,488,598
<u>EXPENSES</u>						
SALARIES/TAXES						
Salaries & Severance	156,618	147,308	166,892	156,189	627,007	560,878
FICA Tax	11,964	11,252	12,750	11,881	47,847	46,556
SUI Tax	1,106	900	831	8,853	11,690	11,563
Pension Plan Contributions	2,748	2,748	2,748		8,244	0
403b Expense	2,143	2,062	2,189	2,090	8,484	12,200
Health Benefits	26,797	21,562	27,063	1,125	76,547	109,190
Child Care	450	425	400	425	1,700	3,000
Consultants	7,775	3,870	6,305	1,625	19,575	14,960
TOTAL SAL. & RELATED	209,601	190,127	219,178	182,188	801,094	758,347
ADMINISTRATIVE EXPENSES						
Telephone	1,631	2,262	2,662	3,513	10,068	13,600
Telephone Radio Lines	807	1,377	1,507	1,826	5,517	6,180
Postage - regular	829	477	181	360	1,847	1,120
Postage - messenger	19	227	0	0	246	700
Assoc/Periodicals	533	437	377	179	1,526	3,843
Professional Serv/Legal	0	0	0	0	0	12,000

Bank/Credit card fees	10,925	2,985	5,327	1,542	20,779	31,004
Conferences/Training	344	451	259	64	1,118	2,368
Travel	280	2,541	74	1,430	4,325	3,850
Local Station Board	1,010	477	0	425	1,912	2,892
LSB Elections	20,330	8,092	13,261	0	41,683	23,090
Office Supplies	151	101	336	1,433	2,021	4,500
Property/Sales Tax	5,290		3	0	5,293	6,585
Studio/Office Rent	340	680	680	0	1,700	1,240
Tower Rent	120	120	120	120	480	1,680
Rent & Lease of Equipment	0	9	9	198	216	8,120
Utilitites	429	4,341	2,123	37	6,930	8,575
Utilities Tower	3,578	3,504	2,691	2,753	12,526	13,130
Maint Non-Tech & Tech	3,819	2,764	3,131	3,650	13,364	22,020
Other Administrative	-20	1,507	2,463	419	4,369	2,250
Search Cost/Moving	0	0	125	0	125	3,500
Rental Property Expense	0	0	0	0	0	1,120
Computer Maintenance	1,647	1,053	0	1,878	4,578	2,700
TOTAL ADMINISTRATIVE	52,062	33,405	35,329	19,827	140,623	176,067
PROGRAMMING EXPENSES						
News Services	3,133	3,468	1,000	8,989	16,590	15,275
News Department	0	0	0	0	0	0
Apprenticeship Training Expense	0	0	0	0	0	1,810
Satellite Interconnect	500	2,020	7,400	500	10,420	9,220
Maintenance Technical	1,652	452	848	526	3,478	4,732
Maintenance Engineer	0	0	0	0	0	1,000
Pre-Recorded Materials	0	0	0	0	0	1,000
Programming Services	0	0	0	0	0	0
Web-site Expenses	2,443	3,501	2,171	2,212	10,327	9,130
Tapes & Supplies	0	0	0	205	205	1,400
Other Programming	0	425	1,752	0	2,177	4,780
NPPAG/FSRN	11,352	11,352	11,352	11,352	45,408	51,680
Special Programming	0	0	0	0	0	5,000
Non-Op Grant Expenses	0	72	57	71	200	920
TOTAL PROGRAMMING	19,080	21,290	24,580	23,855	88,805	105,947

DEVELOPMENT EXPENSES

Printing - Regular	0	1,400	1,066	746	3,212	2,590
Printing - Subscriptions	523	0	31	-26	528	6,884
Telemarketing Expense	0	0	0	0	0	0
Caging Costs (Sub Svc)	0	1,594	1,878	3,241	6,713	11,218
Postage - Renewals & Bills	2,349	3,039	3,833	1,171	10,392	10,591
Mailing Services	986	682	838	0	2,506	3,472
Subscription Supplies	0	484	1,059	979	2,522	1,625
Premiums	8,564	2,450	13,131	27,552	51,697	47,180
Fund Drive Expenses	784	0	483	379	1,646	317
Premium Shipping/Packaging/Postage	404	878	5,203	1,742	8,227	10,500
Advertising/Promotion	1,636	3,522	749	0	5,907	2,000
Marketing	0	0	0	0	0	0
Direct Mail - Printing	527	0	800	-800	527	15,900
Direct Mail - Postage	0	0	860	6,483	7,343	17,490
Other Development	0	12	0	0	12	400
Major Donor Expenses	399	450	108	963	1,920	5,000

TOTAL DEVELOPMENT	16,172	14,511	30,039	42,430	103,152	135,167
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COMMUNITY EVENTS

Community Events	3,310	1,055	275	13,734	18,374	8,900
Crafts Fair Expenses	36,170	9,993	29,517	15,168	90,848	107,400

TOTAL COMMUNITY EVENTS	39,480	11,048	29,792	28,902	109,222	116,300
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**TOTAL CENTRAL SERVICES @ 20%
of Lstnr Support**

80,381	69,214	17,623	26,368	193,586	193,909
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TOTAL EXPENSES	416,776	339,595	356,541	323,570	1,436,482	1,485,737
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"CASH & CAPITAL"

Bequest booked, not received	61,250	0	0	0	61,250	0
Office Furniture	0	0	574	0	574	0
Transmitter Equipment	0	0	0	369	369	5,000
Computer Equipment	1,280	0	0	0	1,280	2,800
Equipment	0	0	0	11,661	11,661	4,800
Capital (Building)Improvements	1,563	0	0	0	1,563	12,000

Contingency (Legal/Capital)	0	0	0	0	0	18,668
Non-cash postage	(3567)	(5106)	(8559)	(4988)	-22,220	0
Neopost postage	4000	6000	8000	4000	22,000	0
Debt Repayment (Cash In)	(1,992)	(1,747)	(441)	(659)	-4,840	-970
NET "CASH & CAPITAL"	62,534	-853	-426	10,383	71,637	42,298
TOTAL EXPENSES/CAPITAL	479,310	338,742	356,115	333,953	1,508,119	1,528,035
NET CASH	61,873	102,813	-143,841	-123,275	-102,429	-39,437