

Pacifica Foundation
Consolidated
For the Six Months Ending March 31, 2011

	Actual October	Budget October	Actual November	Budget November	Actual December	Budget December	Actual January	Budget January	Actual February	Budget February	Actual March	Budget March	Actual Y-T-D	Budget Y-T-D
Revenues:														
Listener Support	1,449,307.37	1,567,003.14	734,725.15	664,992.49	1,159,935.48	643,253.92	358,385.17	656,789.70	1,231,698.47	1,673,590.52	1,271,489.53	627,970.48	6,205,541.17	5,823,600.25
Donations	25,961.55	14,233.33	10,392.85	14,233.33	81,969.27	14,733.33	4,820.93	14,233.33	31,825.13	14,233.33	17,989.25	14,733.33	172,958.98	86,399.98
Donations - Capital Campaign							1,000.00						1,000.00	
Car Donations	11,910.78	10,916.66	3,118.50	10,916.66	9,812.98	11,766.66	5,847.50	15,311.14	15,266.66	15,266.66	11,408.13	15,266.66	57,469.03	78,649.96
Website Income	1,483.84	18,000.00	1,112.18	15,000.00	44,434.09	15,500.00	7,483.68	15,000.00	12,424.69	18,000.00	6,575.70	15,000.00	73,514.18	96,500.00
Corporate Match	2,630.78	4,400.00	1,124.78	4,400.00	6,015.50	4,400.00	1,797.60	4,400.00	4,400.00	4,400.00	3,748.83	4,400.00	18,649.14	26,400.00
Mail Fund Drive	1,445.16		2,659.27		52,579.29	30,000.00	45,119.15	42,500.00	12,005.43	3,000.00	6,310.06	2,500.00	120,118.36	78,000.00
Major Donor Income	10,000.00	19,900.00	5,000.00	19,900.00	24,946.24	19,900.00	36,565.00	19,900.00	33,400.00	33,400.00	24,000.00	33,400.00	100,511.24	146,400.00
Grants Income	6,000.00		5,050.00		500.00	15,100.00	7,000.00	9,304.68	5,083.00	10,000.00	17,057.00	2,800.00	63,111.66	15,353.00
Grant Income - Non Operating							500.00						500.00	
Grant Income - Restricted				20,000.00				20,000.00					20,000.00	60,000.00
Restricted Contributions - Special Project									6,305.00		250.00		6,555.00	
Grants Income-CPB/CSG-Unrestricted	70,691.97	99,427.07	70,691.97	99,427.07	70,691.97	99,427.07	70,691.97	99,427.07	54,351.66	99,427.07	42,664.89	99,427.07	379,784.43	596,562.42
Grant Income-CPB/NPPAG-Restricted	24,522.32	5,284.17	29,522.32	5,466.17	24,522.32	6,087.17	24,522.32	7,223.17	12,713.84	5,284.17	23,656.17	123,519.97	53,001.02	
Community Events Income	16,226.00	17,596.90	20,814.69	23,284.40	11,469.74	7,696.90	4,900.00	5,346.90	12,483.00	5,346.90	24,105.63	23,496.90	85,590.06	82,768.90
Community Events Income - Restricted	20,047.50		12,692.50		7,538.00		11,065.00		15,497.50		13,692.50		80,403.00	
Crafts Fair Income	24,587.50	49,671.00	9,309.05	26,538.00	40,915.50	72,211.00	451.02	15,500.00	725.00	15,500.00	18,500.00	15,500.00	75,988.07	197,920.00
Miscellaneous/Other Income	2,322.87	1,668.81	1,155.00	1,908.78	330.00	1,708.43	1,650.00	1,630.23	121,815.00	1,494.35	2,212.00	1,663.85	129,484.87	10,074.45
Interest Income	2,068.37	356.19	383.12	877.36	838.25	500.96	87.93	309.12	322.58	213.74	5,737.63	557.42	9,437.88	2,814.79
Unrealized Gain (Loss) Stocks Investments			(3,389.92)		27,478.71				7,357.77		68.67		31,515.23	
IRA Premiums Sales - Inhouse	970.20	970.00			2,258.75	2,259.00	2,124.15	2,124.00	359.10		321.30		13,565.00	18,918.00
Premium Sales-Outside Pacifica	972.05	1,450.00	4,011.98	1,450.00	(1,195.80)	1,450.00	3,524.90	1,450.00	1,184.42	1,450.00	2,909.49	1,450.00	11,407.04	8,700.00
Affiliates Income	19,337.03	17,271.65	19,337.03	16,953.91	19,337.03	16,979.91	19,337.03	18,279.76	19,337.03	18,279.76	19,337.03	17,183.77	116,022.18	103,648.00
SCA Income	21,500.00	26,000.00	24,500.00	26,000.00	32,000.00	26,000.00	26,000.00	26,000.00	25,500.00	26,000.00	26,500.00	26,000.00	156,000.00	156,000.00
Total Revenues	1,711,985.29	1,854,148.92	952,210.47	941,848.17	1,630,977.32	980,874.35	631,368.03	969,712.94	1,594,608.41	1,933,586.66	1,503,965.49	961,570.65	8,025,115.01	7,641,741.69
Expenses:														
Salaries and Related Expenses														
Gross Salaries	434,991.35	445,745.13	437,456.71	440,844.55	445,729.86	417,428.02	413,045.19	415,276.32	400,735.74	414,424.41	428,388.72	405,716.81	2,560,347.57	2,539,436.24
Severance Pay			17,049.46	10,820.65	10,443.06	3,884.57	20,306.25	5,340.19		970.48	9,384.09	970.48	57,182.86	21,986.37
Payroll Taxes - FICA	33,249.30	32,253.43	33,496.70	31,994.50	34,916.93	31,903.37	33,124.54	31,623.48	30,642.96	31,412.69	33,065.26	30,742.24	198,495.69	189,929.71
Payroll Taxes - SUI	2,540.55	638.93	3,072.46	372.00	2,132.90	126.00	23,010.70	20,493.77	23,927.34	23,927.34	10,628.84	11,433.29	99,708.26	59,708.26
Pension Plan Contributions	8,106.40		8,106.34		8,106.34		8,106.34		8,106.34		7,852.81		48,054.44	
403B Matching Contributions	7,990.89	13,796.44	8,042.68	8,204.85	13,791.35	7,870.28	13,609.15	7,191.09	13,324.04	7,899.29	13,324.04	46,999.26	81,672.00	46,999.26
Health Benefits	91,408.97	107,934.97	87,894.72	109,096.97	95,858.99	109,827.48	87,877.47	114,297.95	87,819.66	113,771.04	70,843.32	114,100.44	521,703.13	669,028.85
Child Care	850.00	950.00	725.00	600.00	725.00	600.00	875.00	875.00	725.00	875.00	725.00	875.00	4,725.00	5,400.00
Total Salaries & Related Expenses	571,031.06	609,625.30	587,737.91	616,038.61	597,886.59	585,937.08	590,805.21	612,037.38	547,608.22	606,557.81	560,859.52	585,018.71	3,455,928.51	3,615,214.89
Board and Administrative Expenses														
Board Expenses														
National Board Expenses														
Board Meeting and Travel	3,411.70	29,000.00			3,000.00		933.20	18,000.00	17,321.80		(529.84)	3,000.00	21,136.86	53,000.00
Board Legal Consultation	1,965.00	5,000.00		5,000.00		5,000.00		5,000.00		5,000.00	789.85	5,000.00	2,754.85	30,000.00
Board Telephone Conferences	384.53	1,500.00	625.29	1,500.00	983.55		1,614.83	1,500.00	813.73	1,500.00	659.39	1,500.00	5,381.32	9,000.00
Board FedEx and Other Expenses	306.93	380.00					355.90	380.00	478.36				1,141.19	760.00
Board Consultants								337.50			162.50		500.00	
Total National Board Expenses	6,568.16	35,880.00	625.29	6,500.00	983.55	9,500.00	2,903.93	24,880.00	18,951.39	6,500.00	1,081.90	9,500.00	31,114.22	92,760.00
Local Board & Election Expenses														
Local Board Expenses														
Local Board Expenses	205.00	903.00	100.00	783.00	600.00	903.00	472.40	903.00	860.44	928.00	378.07	783.00	2,615.91	5,203.00
Board Election	35,259.44	24,953.58	6,524.20	17,335.00	1,378.78	10,650.00							43,162.42	52,338.58
Total Local Board & Election Expenses	35,464.44	25,856.58	6,624.20	18,118.00	1,978.78	10,953.00	472.40	903.00	860.44	928.00	378.07	783.00	45,778.33	57,541.58
Total Board Expenses	42,032.60	61,736.58	7,249.49	24,618.00	2,962.33	20,453.00	3,376.33	25,783.00	19,811.83	7,428.00	1,459.97	10,283.00	76,892.55	150,301.58
Administrative Expenses														
Telephone	30,568.91	24,060.00	16,121.04	23,192.00	23,198.42	21,930.00	19,746.75	22,219.00	23,904.43	22,909.00	47,682.56	24,027.00	161,222.11	138,337.00
Telephone - Radio Lines	3,042.45	3,278.00	4,250.70	2,817.68	3,678.00	4,598.81	7,841.44	4,478.00	7,841.44	4,478.00	3,674.73	4,478.00	26,225.81	22,968.00
Internet/Cable Connection	2,372.89	2,688.00	882.29	2,610.00	2,623.69	2,610.00	1,279.59	2,610.00	1,599.26	2,610.00	882.71	2,610.00	9,640.23	15,738.00
Postage	2,013.44	1,034.00	312.49	1,052.00	200.33	1,077.00	1,725.07	1,120.00	1,999.43	1,170.00	995.99	1,083.00	7,247.75	6,536.00
Delivery/Messengerial	1,061.96	860.00	914.81	883.00	914.81	950.00	717.24	837.00	425.25	837.00	696.46	907.00	4,617.11	5,274.00
Association Dues, Membership and Periodicals	732.01	2,154.40	60.75	2,154.40	47.50	2,154.40	2,154.40	100.00	2,154.40	100.00	434.27	2,154.40	1,374.53	12,926.40
Consultants	30,050.22	10,455.00	12,052.30	10,655.00	20,910.00	11,305.00	14,181.74	7,555.00	24,383.47	10,055.00	25,103.00	13,805.00	126,680.73	63,830.00
Consultants - Engineering	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	7,800.00	7,800.00
Consultants - Website & Internet Radio	1,000.00	1,300.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	6,000.00	7,000.00
Professional Services - Legal	17,043.49	18,739.67	14,530.85	13,739.67	18,738.86	13,739.67	39,120.67	13,739.67	3,825.00	13,739.67	54,710.35	13,739.67	147,939.22	87,438.02
Legal Settlement Fees				5,000.00	11,000.00	5,000.00			5,000.00		(5,000.00)		11,000.00	22,000.00
Audit Expenses		20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	69,449.30	15,000.00	15,000.00	109,439.00	60,000.00	60,000.00	60,000.00
Auditors Out-of-Pocket Expenses	1,270.95	1,000.00	2,906.86	1,000.00	4,321.03	1,000.00	706.00	1,000.00	184.65	500.00	500.00	500.00	9,389.49	5,000.00
Outside Services		500.00	5,760.00	5,903.40	1,863.65	500.00	1,863.65	500.00	677.65	5,760.00	6,261.75	500.00	14,706.45	13,520.00
Security Services		608.55	922.45	650.00	1,300.00									

	Pacific Foundation Consolidated For the Six Months Ending March 31, 2011													
	22,315.49	22,315.63	22,315.49	22,315.63	22,315.49	22,315.63	22,315.49	22,315.63	22,315.49	22,315.63	22,315.49	22,315.63	22,315.49	22,315.63
Depreciation Expense	22,315.49	22,315.63	22,315.49	22,315.63	22,315.49	22,315.63	22,315.49	22,315.63	22,315.49	22,315.63	22,315.49	22,315.63	22,315.49	22,315.63
Moving Expenses	200.00	1,014.09	200.00	1,014.09	200.00	1,014.09	200.00	1,014.09	200.00	1,014.09	200.00	1,014.09	200.00	1,014.09
Personnel Search	120.00	1,090.00	67.88	590.00	644.23	590.00	590.00	590.00	552.42	590.00	627.00	590.00	590.00	1,299.42
Other Station Expenses	522.32	1,044.64	70.82	1,044.64	1,044.64	1,044.64	1,044.64	1,044.64	70.82	1,044.64	1,044.66	1,044.66	4,004.21	4,004.21
Other Administrative	53.14	1,029.50	85.00	1,029.50	1,763.50	1,129.50	165.86	1,029.50	145.68	1,029.50	115.99	1,129.50	2,329.17	6,377.00
Total Administrative Expenses	275,758.30	207,610.28	168,851.96	220,285.37	253,997.93	228,646.97	230,398.10	207,846.91	274,639.28	223,166.46	283,631.84	248,352.06	1,487,277.41	1,335,908.05
Programming Expenses	54,180.92	54,181.04	54,180.92	54,181.04	54,180.92	54,181.04	54,180.92	54,181.04	54,180.92	54,181.04	54,180.92	54,181.04	325,085.52	325,086.24
Democracy Now	8,748.57	7,496.00	6,752.99	8,349.49	8,964.00	7,821.42	5,257.00	4,200.00	4,200.00	4,200.00	4,200.00	4,200.00	6,411.00	41,937.77
News Services	168.45	1,400.00	168.45	1,400.00	336.90	1,400.00	1,400.00	1,400.00	347.15	1,400.00	1,787.87	1,400.00	1,199.82	1,787.87
News Department, Stringers	5,281.25	3,925.00	7,450.00	3,800.00	10,293.24	3,800.00	5,781.25	5,550.00	3,800.00	3,800.00	8,300.00	3,800.00	4,265.74	23,050.00
Programming Services	310.00											580.00	310.00	580.00
CAC Training Expenses														
NFCB Convention Expenses			95.77		(95.77)									382.00
Presidential Election / Hearings			132.00		250.00									382.00
Satellite Fee - News Uplink / Downlink	14,845.69	15,866.83	19,705.57	8,766.83	7,178.39	8,766.83	4,974.68	8,766.83	8,143.31	8,766.83	7,890.84	8,766.83	62,738.48	59,700.98
Maintenance - Technical	22,024.65	3,740.00	5,557.39	3,851.00	10,306.63	11,016.00	4,323.00	5,558.10	4,323.00	4,055.00	3,730.20	4,055.00	50,339.04	38,211.00
Maintenance - Engineer	3,111.16	2,117.00	146.00	2,117.00	2,117.00	637.50	2,117.00	344.45	2,117.00	6,890.56	2,117.00	11,129.67	12,702.00	800.00
Folio / Newsletter										400.00			400.00	
Web-Site Expenses	3,749.24	10,328.00	9,331.13	10,328.00	7,332.55	10,328.00	12,068.01	9,329.00	4,307.61	9,329.00	17,841.69	9,329.00	54,630.23	58,971.00
Supplies Wire Machines	33.60												33.60	
Tapes Restoration	14.32	14.00	3,454.70	3,455.00	803.01	803.00	1,938.74	1,939.00	1,743.27	10,500.88	2,800.00	16,711.65	9,011.00	
Tapes and Supplies	264.98	3,091.00	517.57	3,091.00	568.47	3,091.00	3,091.00	3,091.00	1,743.27	3,090.67	8,225.48	3,090.67	6,769.49	18,543.34
Audio Ports Expenses	5,652.50												5,652.50	
Other Programming	903.16	8,295.00	6,073.16	7,635.00	6,423.16	6,455.00	788.16	3,835.00	1,293.16	6,435.00	4,091.08	6,435.00	38,310.00	19,251.88
Rent Expense - Tower	42,854.03	42,457.00	42,458.22	42,457.00	42,693.22	42,457.00	50,699.06	42,507.33	45,516.44	42,714.70	45,639.88	42,728.70	269,870.85	255,322.73
Utilities - Tower	15,469.37	18,981.50	8,937.32	15,001.50	12,566.56	16,537.50	15,129.20	16,604.50	16,461.00	12,668.73	16,883.00	16,883.00	100,469.00	100,469.00
Free Speech Radio News - CPB NPPAG	24,522.32	27,653.92	24,522.32	27,653.92	24,522.32	27,653.92	24,522.32	27,653.92	12,713.84	27,653.92	7,716.85	27,653.92	118,519.97	165,923.52
Non-Operating Grant Expense		441.33	1,433.00	93.23	501.00	93.23	93.18	844.00	93.50	96.00	96.00	96.00	814.74	2,969.00
Total Programming Expenses	201,844.21	199,546.29	189,934.84	190,519.29	189,802.32	198,471.29	185,022.26	185,773.62	158,120.16	183,499.16	187,502.50	197,919.16	1,112,226.29	1,155,728.81
Development Expenses	14,911.01	27,627.57	19,452.06	11,467.46	17,645.71	12,768.51	20,118.52	14,453.13	12,575.49	29,088.85	30,542.12	6,807.93	115,244.91	102,213.45
Credit Card Discount Fees	778.38	1,225.00	3,437.00	6,679.16	7,379.87	21,598.01	11,420.97	20,049.21	10,836.83	725.00	4,752.34	5,979.16	38,605.39	56,255.54
Direct Mail Postage	571.14	1,337.50	120.00	3,986.66	8,881.06	9,352.75	12,464.35	7,778.95	837.50	3,286.66	4,215.97	2,391.97	26,580.63	26,580.63
Subscriptions Services	521.96	2,699.56	3,997.36	1,875.78	2,969.43	2,703.96	2,633.45	2,641.25	2,558.30	3,026.44	4,276.15	16,896.47	15,338.96	15,338.96
Subscriptions Supplies	3,454.06	1,801.00	1,981.92	2,052.00	2,225.79	2,414.00	1,032.14	2,647.00	1,534.82	1,668.00	1,668.00	1,668.00	17,392.00	17,392.00
Premiums	18,395.65	125,362.36	39,298.35	48,080.81	111,981.11	37,370.89	48,530.03	44,687.45	36,306.73	130,437.14	57,761.15	54,071.93	312,273.02	440,010.58
Premiums - PRA		1,278.29		447.89		848.90		1,297.39		1,693.21		398.28	5,959.96	
Premiums- Shipoin/Postage	11,728.36	24,913.81	7,445.06	11,922.59	8,081.42	5,822.56	11,749.24	10,191.59	26,606.24	14,536.01	10,903.02	63,731.68	89,670.48	89,670.48
Fund Drive Expenses	6,284.32	6,851.66	6,163.53	5,836.50	4,765.64	1,870.00	200.00	1,952.50	3,877.05	6,100.00	4,451.28	1,800.00	25,741.82	25,220.66
Printing		120.00		804.00		120.00		120.00		120.00		120.00	1,629.00	720.00
Printing - Subscriptions	1,654.51	9,154.37	2,520.36	6,079.26	3,622.20	6,291.23	8,717.76	10,423.34	14,785.28	5,773.17	3,482.46	8,122.89	32,717.34	32,717.34
Postage - Subscriptions	4,847.85	4,816.08	5,493.61	3,297.76	5,930.40	5,161.20	11,206.58	5,107.82	7,174.10	3,615.28	5,723.42	2,492.46	40,375.96	24,490.60
Postage - Development		30.00		30.00		30.00		96.12		30.00		30.00	96.12	180.00
Mailing Services	2,365.37	2,000.00	403.91	1,200.00	3,741.90	900.00	5,243.04	1,434.00	880.04	600.00	2,957.53	1,150.00	15,591.79	7,284.00
Marketing / Promo Printing		1,500.00		1,500.00		1,500.00		1,160.23		1,500.00		1,500.00	3,000.00	
TeleMarketing	1,100.16	1,835.00	962.64	1,835.00	2,062.80	1,835.00	1,443.96	1,835.00	1,375.20	1,835.00	893.88	1,835.00	7,838.64	11,010.00
Advertising and Promotion	275.00	2,427.67	2,381.60	2,381.60	2,770.00	2,770.00	2,428.00	125.31	2,428.00	160.00	2,740.00	160.00	15,200.27	15,200.27
List Rental Expenses		20.00		20.00		20.00		20.00		20.00		20.00	120.00	
Other Development	6,699.09	25.00	25.00	279.00	25.00	25.00	25.00	4,064.41	33,025.00	280.00	25.00	25.00	11,322.50	33,150.00
Major Gifts Expenses	1,498.48	1,498.48	1,498.48	1,498.48	1,498.48	1,498.48	1,498.48	1,498.48	2,220.35	2,220.35	2,220.35	2,220.35	10,434.62	10,434.62
Total Development Expenses	73,586.86	214,829.35	91,275.80	108,835.95	180,370.33	118,880.46	134,760.04	121,857.76	116,783.64	259,633.29	136,391.44	102,920.22	733,168.11	926,957.03
Community Events	8,329.45	5,785.31	9,708.94	18,447.81	6,968.75	2,697.81	3,860.53	1,597.81	643.79	1,597.81	4,250.05	4,320.31	33,761.51	34,446.86
Community Events Expenses	42,730.27	17,089.00	17,231.04	15,702.00	24,231.87	43,971.00	8,010.63	12,485.00	5,513.85	7,480.00	4,312.34	8,195.00	102,030.00	104,922.00
Crafts Fair Expenses														
Total Community Events Expenses	51,059.72	22,874.31	26,939.98	34,149.81	31,200.62	46,668.81	11,871.16	14,082.81	6,157.64	9,077.81	8,562.39	12,515.31	135,791.51	139,368.86
Total Expenses	1,215,312.75	1,316,222.11	1,071,989.98	1,194,447.03	1,256,220.12	1,199,057.61	1,156,233.10	1,167,381.48	1,123,120.77	1,289,382.53	1,178,407.66	1,157,008.46	7,001,284.38	7,323,479.22
Income (Deficits) Before C/Services	496,672.54	537,926.81	(119,779.51)	(252,598.86)	374,757.20	(218,182.26)	(524,865.07)	(197,668.54)	471,487.64	644,224.13	325,557.83	(195,437.81)	1,023,830.63	318,262.47
Central Service Fees	(62,700.74)	(50,267.00)	(11,732.89)	(19,435.00)	(72,083.20)	(34,324.00)	(6,340.28)	(50,976.00)	(47,738.65)	(65,673.00)	(63,991.04)	(17,444.00)	(264,586.80)	(238,119.00)
Central Services from KPFA to N.O.	(9,220.68)	(7,392.00)	(1,725.42)	(2,858.00)	(10,600.46)	(5,048.00)	(932.38)	(7,496.00)	(7,020.38)	(9,658.00)	(9,410.44)	(2,565.00)	(39,909.76)	(35,017.00)
Central Services from KPFA to PRA	(72,885.32)	(85,547.00)	(20,915.20)	(38,995.00)	(67,803.53)	(18,370.00)	(16,118.33)	(11,518.00)	(3,868.16)	(90,083.00)	(85,231.94)	(49,484.00)	(294,	

	Pacifica Foundation Consolidated For the Six Months Ending March 31, 2011													
					10,571.90	12,897.45								
Total Cash & Capital	2,438.84	9,871.90	4,962.26	23,571.90	3,709.60	6,471.90	675.59	6,371.90	38,400.42	5,671.90	63,084.16	62,831.40		
Surplus (Deficit)	494,233.70	528,052.99	(124,741.77)	(276,169.01)	371,047.61	(229,054.57)	(537,798.02)	(204,140.93)	470,812.05	637,853.58	274,452.83	(201,110.40)	948,006.40	255,431.66