

Pacifica Foundation
Consolidated Income Statement
For the Nine Months Period Ending June 30, 2011

GL Accounts	YTD FY2011		YTD Var B (W)		YTD FY 2010	FY 2011 FY Bdgt
	Actual	Budget	\$	%		
Summary						
Revenue						
Listener Support	9,208,104	9,102,732	105,372	1.2%	8,452,968	10,911,190
Donations	533,232	463,750	69,482	15.0%	417,106	618,650
Community Events/Crafts Fair	343,952	356,580	(12,627)	(3.5%)	360,927	550,855
Sales	36,215	45,533	(9,318)	(20.5%)	41,901	63,448
Income From Affiliates	174,033	154,014	20,019	13.0%	177,728	216,000
SCA Income	225,000	234,000	(9,000)	(3.8%)	173,450	312,000
Rent Income	-	-	-	-	2,871	-
CPB Grants	861,925	1,015,537	(153,612)	(15.1%)	1,204,540	1,384,911
Other Grants	146,375	102,500	43,875	42.8%	147,391	183,800
Miscellaneous/Interest Income	230,998	18,964	212,034	1,118.1%	13,434	24,426
Total Revenue	11,759,834	11,493,609	266,225	2.3%	10,992,315	14,265,281
Expenses:						
Salaries and Related Expenses	5,292,317	5,342,715	50,399	0.9%	5,574,387	7,055,796
Board Expenses	92,169	201,271	109,101	54.2%	218,143	249,390
Administrative Expenses	2,238,036	2,009,931	(228,105)	(11.3%)	2,057,120	2,653,047
Programming Expenses	1,636,484	1,802,172	165,688	9.2%	1,776,691	2,435,032
Development Expenses	1,264,349	1,391,000	126,650	9.1%	1,220,501	1,696,377
Community Events Expenses	193,678	164,392	(29,286)	(17.8%)	206,895	244,183
Total Direct Expenses	10,717,034	10,911,481	194,447	1.8%	11,053,738	14,333,824
Shared Expenses	(300)	5	305	na	2,955	4
Total Expenses	10,717,334	10,911,476	194,143	1.8%	11,050,783	14,333,820
Net Income (Net Loss)	1,042,500	582,133	460,367	79.1%	(58,468)	(68,540)
Capital Items	61,805	109,747	47,942	43.7%	77,291	133,263

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Surplus (Deficiency)	980,695	472,386	508,309	107.6%	(135,759)	(201,803)
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